Pitiusa Design Market Research Group Global Market Research CATI - CAPI - IDIS - CLT We are your 'One-Stop Shop' for Global Data Collection

Company Profile Staff and Call Centers 2025 V6.3#EU

PDMRG is part of the EPMRG Group (IRS)

Global Headquarters Spain Poeta Maria Villangomez, 12-14 07840 Santa Eulalia del Rio m. research@pdmrg.net w. https://www.pdmrg.net

Global Market Research

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The Facts

- ++ Founded 2009
- ++ Offices & experts around the globe
- ++ Expert teams (+/- 117)

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- ++ Interviewer force (+/- 8.800)
- ++ Own Call Centers
- ++ Own CATI/CAPI programming unit

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What we offer

++ Interviewing (CATI, CAPI...)

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- ++ Mystery Shopping (POS, online...)
- ++ 24/7 Call Centers (outbound)
- ++ Own global field interviewer teams

With us you and your clients can relax. We keep our promises! Pitiusa Design Market Research Group Global Market Research CATI - CAPI - IDIs - CLT

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Software we use

++ The Survey System (CATI and CAPI)

- ++ Sawtooth (conjoint analysis CATI)
- ++ Quantum (data, charts and reports)
- ++ SPSS (data, charts and reports)

Global Market Research CATI - CAPI - IDIs - CLT

We are your 'One-Stop Shop' for Global Data Collection

Offices Europe (Spain) - Asia (United Arab Emirates)



Key Contact: Tim Keller timkeller@pdmrg.net

MAIN OFFICER:

Tim Keller - International Specialist for Global Market Research

Language skills: Spanish, English, German, and Spanish

1986: WWU Münster (Germany) - Master of International Marketing 2009 until today: International Consultant at PDMRG - EPMRG

Skills: Tim is responsible for all contracting work. He works with a research team with statisticians, motivational research specialists, interviewers, IT specialists and a variety of other experts.

Tim is a sharp Market Research Analyst who interprets data from local, regional, national, or other areas to determine potential sales of a product, service, or retail facilities.

Tim oversees finances and billing of each project while communicating costs to project stakeholders. He partners with Project Directors and Moderators to develop client proposals that include a broad range of research methodologies.

Tim is responsible for all our projects conducted worldwide.

Software skills: 'SPSS', 'Sawtooth' (now 'Lighthouse Studio'), 'Quantum', all 'MS Office Packages' and 'The Survey System'.

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Call Center Spain

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OUR OFFICE IN SPAIN COORDINATES/ EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES:



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Andorra, Portugal and Spain



OUR CALL CENTER LOCATED IN SPAIN – N=75 CATI STATIONS



Key Contact: Tim Keller timkeller@pdmrg.net Valencia – Spain

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Call Center UAE

OUR OFFICE IN SPAIN COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES – IN COOPERATION WITH OUR OFFICE IN DUBAI:

Dubai, Indonesia, Kazakhstan, Malaysia, Philippines, Qatar Singapore, Taiwan, Thailand and Vietnam



OUR CALL CENTER LOCATED IN UAE - N=25 CATI STATIONS



Key Contact: Tim Keller timkeller@pdmrg.net Abu Dhabi – UAE

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Offices Europe (Germany)

MAIN OFFICER:

Gabriel Abholte - International Consultant

Language skills: German and English

1979 until 1996: University of Berlin (Germany) - Master in Business Management 1996 until 2008: Milward Brown Germany - Project Manager 2008 until 2011: Synovate UK - Project Procurement 2012 until today: PDMRG - Consultant & Director

Skills:

Gabriel has the responsibility for the planning and execution of key elements of our qualitative and quantitative market research projects. He always has a full understanding of all his research projects and goals.

Gabriel detects and clarifies unstated assumptions, resolves conflicts and helps to ensure best in class project execution and client services. He works in a constantly growing team developing creative problem solving skills in market research. Gabriel conceptualizes research designs to address key business questions, works with our teams to perform quantitative and qualitative analyses, leverages storytelling to deliver actionable insights, and provides overall project management.

Gabriel provides superior competency in managing client relationships, with a track record of strong client satisfaction, project and time management.

Software skills: 'SPSS' and all 'MS Office Packages'.



Key Contact: Gabriel Abholte gabrielabholte@pdmrg.net

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Call Center Germany

OUR OFFICE IN GERMANY COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES:

Austria, Belarus, Bulgaria, Croatia, Czech Republic, Denmark, Finland, Germany, Hungary, Netherlands, Norway, Poland, Romania, Russia, Slowakia, Sweden, Switzerland, Turkey and Ukraine



OUR CALL CENTER LOCATED IN GERMANY - N=90 CATI STATIONS



Key Contact: Gabriel Abholte gabrielabholte@pdmrg.net

Essen - Germany

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Offices Europe (France - UK)

MAIN OFFICER:

Jean Martin - International Consultant

Language skills: French and English

1994 until 2001: University Paris (France) - Master in Marketing 2001 until 2008: Ipsos France - Project Assistant 2008 until 2012: Synovate France - Project Manager 2012 until today: PDMRG - Consultant & Director

Skills:

Jean has got strong project management, negotiating, and problem-solving skills. Jean interfaces with all levels of staff and external vendors.

He works independently and to manages multiple projects simultaneously.

Jean always operates alongside Project Directors and Moderators to learn how to provide design recommendations by offering thoughtful input and guidance.

Jean is responsible for project management of several syndicated tracking studies including: questionnaire design, sampling and weighting plans, managing/monitoring fieldwork, code development, creating and managing project schedules and updating stakeholders on progress, quality control, data auditing and data deliverable checking.

Software skills: 'SPSS', all 'MS Office Packages' and 'The Survey System'.



Key Contact: Jean Martin jeanmartin@pdmrg.net

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Call Center France

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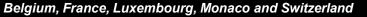
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OUR OFFICE IN FRANCE COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES:



Key Contact: Jean Martin jeanmartin@pdmrg.net

Toulon - France





OUR CALL CENTER LOCATED IN FRANCE – N=60 CATI STATIONS

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Globa

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Call Center UK

OUR UK OFFICE COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES :

Great Britain and Ireland



OUR CALL CENTER LOCATED IN GREAT BRITAIN - N=55 CATI STATIONS



Key Contact (UK): Jean Martin jeanmartin@pdmrg.net Manchester – United Kingdom

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Offices North America (USA) - South America (Mexico)

MAIN OFFICER:

James Turner - International Consultant

Language skills: English and Spanish

1987 until 1996: University of Salfort (UK) - Bachelor in Marketing 1996 until 2013: Nielson Company UK - Fieldwork Assistant 2013 until today PDMRG - Consultant & Director

Skills:

James has got the ability to think both analytically and creatively, exercise judgment and show initiative and leadership in the overall execution of a project.

He manages fieldwork by partnering with Moderator, Client and facilities/technology platforms.

James has got excellent analytical and strategic thinking skills, with ease in finding stories in both qualitative and quantitative data.

His role ensures all client deliverables are completed accurately, on time, and on budget. He is a highly organized, detail-oriented individual who can successfully manage multiple projects in a fast-paced, rapidly changing environment while keeping the clients and internal stakeholders abreast of all project milestones. His proven expertise to trouble shoot and fully resolve problems regarding survey design, fieldwork and data analysis is his main strength.

Software skills: 'SPSS', 'Sawtooth' (now 'Lighthouse Studio'), all 'MS Office Packages' and 'The Survey System'.

Key Contact: James Turner jamesturner@pdmrg.net



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Call Center USA

OUR OFFICE IN THE USA COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES:

Canada and USA







Key Contact: James Turner jamesturner@pdmrg.net

Orlando - USA

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Call Center South America

OUR OFFICE IN SOUTH AMERICA COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES – IN COOPERATION WITH OUR US OFFICE.

Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, Guatemala, Guyana, Mexico, Panama, Paraguay, Peru, Suriname, Uruguay and Venezuela







Key Contact: James Turner jamesturner@pdmrg.net Mexico City - Mexico

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Offices Europe (Italy) – South Africa (Soweto)

MAIN OFFICER:

Adriana Giancoli - International Consultant

Language skills: Italian, English, and German

2000 until 2009: University Sapienza di Roma (Italy) - Master in Market Research and Development 2009 until today: PDMRG - Consultant & Director

Skills:

Adriana is responsible for managing research projects.

She works with marketing and sales to determine project goals and deliverables, select the appropriate research methodology and execute the research studies.

She manages, develops and executes research tools and processes.

She works closely with key stakeholders, ensures the successful execution and resulting data collection of the fieldwork.

Adriana is reviewing the collected data, authors' reports and make businessoriented recommendations to the sponsoring client.

She has got strong analytic skills with experience in statistical modelling and analysis.

Software skills: 'SPSS', all 'MS Office Packages', 'Sawtooth' (now 'Lighthouse Studio') and 'Quantum'.



Key Contact: Adriana Giancoli adrianagiancoli@pdmrg.net

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Call Center Italy

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OUR OFFICE IN ITALY COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES – IN COOPERATION WITH OUR OFFICE IN GERMANY:

Cambodia, Estonia, Georgia, Greece, Italy, Latvia, Lithuania and Moldova



OUR CALL CENTER LOCATED IN ITALY - N=60 CATI STATIONS



Key Contact: Adriana Giancoli adrianagiancoli@pdmrg.net

Naples – Italy

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Call Center South Africa

OUR OFFICE IN SOUTH AFRICA COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES – IN COOPERATION WITH OUR OFFICE IN ITALY:

Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cabo Verde, Cameroon, Central African Republic (CAR), Chad, Comoros, Democratic Republic of the Congo, Republic of the Congo, Cote d'Ivoire, Djibouti, Equatorial Guinea, Ghana, Kenya and South Africa



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Key Contact: Adriana Giancoli adrianagiancoli@pdmrg.net Soweto – South Africa

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Offices Asia – China (Tanjin) and Japan (Osaka)



Key Contact: Lena Kong lenakong@pdmrg.net

MAIN OFFICER:

Lena Kong – Project Coordinator

Language skills: Chinese, English, and Japanese

1992 until 1999: University New York (USA) - Master in Business Development 2000 until 2008: Synovate UK – International Project Coordinator 2009 until today: PDMRG – Project Coordinator Asia

Skills:

Lena provides direction throughout the life cycle of a project (programming/scripting, data collection/fieldwork, data processing, etc.).

She addresses key business questions by implementing qualitative and quantitative research approaches to drive actionable insights and client implications.

She possesses a robust knowledge of the Asian and European Markets.

Lena has got a superior competency in managing research projects, with a strong track record of holding all deadlines.

Software skills: 'SPSS', all 'MS Office Packages', 'Sawtooth' (now 'Lighthouse Studio'), 'The Survey System', 'Voxco' and 'Quantum'.

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Call Center China

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China (PRC) and Hong Kong



OUR CALL CENTER LOCATED IN CHINA - N=40 CATI STATIONS



Key Contact: Lena Kong lenakong@pdmrg.net

Tianjin - China

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Call Center Japan

OUR OFFICE IN JAPAN COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES – IN COOPERATION WITH OUR OFFICE IN CHINA (PRC):

Japan



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Key Contact: Lena Kong lenakong@pdmrg.net

Osaka - Japan

Market Research Global

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Offices Asia (South Korea and India)

MAIN OFFICER:

Helen Shue - Consultant & Director South Korea

Language skills: Korean and English

1984 until 1992: University Seoul (South Korea) - Master in Business 1993 until 2012: Hankook Korea – Freelance Project Director 2012 until today: PDMRG - Consultant & Director South Korea

Skills:

Helen conceptualizes research designs to address key business questions by implementing qualitative and quantitative research approaches to drive actionable insights and results.

She manages fieldwork by coordinating all moderators, respondents and interviewer teams in South Korea.

Helen has got excellent strategic thinking skills.

She possesses a robust knowledge of primary research (including both qualitative and quantitative research).

Helen has got a superior competency in managing client, moderator and interviewer relationships.

Software skills: 'SPSS', all 'MS Office Packages', 'The Survey System' and 'Quantum'.



helenshue@pdmrg.net



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Call Center South Korea

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South Korea



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Key Contact: Helen Shue helenshue@pdmrg.net Seoul – South Korea

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Call Center India

OUR OFFICE IN SOUTH KOREA COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES:

India



OUR CALL CENTER LOCATED IN INDIA - N=45 CATI STATIONS



Key Contact: Helen Shue helenshue@pdmrg.net

Bangalore – India

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Offices Australia

MAIN OFFICER:

Thomas Krieger - International Consultant & Director

Language skills: English, Spanish, and German

1994 until 1999: University Alicante (Spain) - Master in Market Research 2000 until 2009: Aegis Group Spain - Research Manager 2009 until today: PDMRG - Consultant & Director

Skills:

Thomas oversees the logistics and coordination of research, providing direction throughout the life cycle of a project (programming/scripting, data collection/fieldwork, data processing, etc.). He conceptualizes research designs to address key business questions by implementing qualitative and quantitative research approaches to drive actionable insights and client implications.

He possesses a robust knowledge of primary shopper/consumer research (including both qualitative and quantitative research) and proven experience conducting analyses while leveraging data inputs to develop compelling, strategic narratives for developing category growth platforms.

Thomas has got a superior competency in managing client relationships, with a track record of strong client satisfaction, project and time management.

Software skills: 'SPSS', all 'MS Office Packages', 'Sawtooth' (now 'Lighthouse Studio'), 'The Survey System', 'Voxco' and 'Quantum'.



Key Contact: Thomas Krieger thomaskrieger@pdmrg.net

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Call Center Australia

OUR OFFICE IN AUSTRALIA COORDINATES / EXECUTES THE FIELDWORK FOR THE FOLLOWING COUNTRIES:

Australia and New Zealand



OUR CALL CENTER LOCATED IN AUSTRALIA - N=60 CATI STATIONS



Key Contact: Thomas Krieger thomaskrieger@pdmrg.net Brisbane - Australia

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Here are some Statistics about us

We are in a position to access 775 CATI stations and 2.005 CAPI tablets located worldwide.

PDMRG conducted N=192.672 telephone interviews (CATI) and N=87.720 face-to-face interviews (CAPI) around the world in 2024.

Our statistics indicate that in 2024, we did averagely conduct 248 telephone interviews per CATI station and 43 face-to-face interviews per CAPI tablet.

> At PDMRG capacity is not a concern. Everything is a matter of planning!

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<u>Our Guidelines</u>

PDMRG adheres to the guidelines of the American Association for Public Opinion Research (AAPOR), European Society for Opinion and Marketing Research (ESOMAR), European Survey Research Association (ESRA), European Pharmaceutical Market Research Association (EPHMRA), Insights Association, and World Association for Public Opinion Research (WAPOR).



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Some of our valued clients



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If you have any requests, questions, recommendations, or other thoughts just contact us.

Thank you for your business!

International Headquarters Spain Poeta Maria Villangomez, 12-14 07840 Santa Eulalia del Rio m. spain@pdmrg.net International Headquarters United Kingdom Eagle House, 163 City Road London, EC1V 1NR m. uk@pdmrg.net International Headquarters USA 555 West 5th Street, 35th Floor Los Angeles, CA 90013 m. usa@pdmrg.net International Headquarters Germany Hafenweg 19 48155 Münster m. germany@pdmrg.net